Prepared on: 14 December 2018

This Product Highlights Sheet is an important document.

- It highlights the key terms and risks of this investment product and complements the Singapore Prospectus<sup>1</sup>.
- It is important to read the Singapore Prospectus before deciding whether to purchase units in the product. If you do not have a copy, please contact us to ask for one.
- You should not invest in the product if you do not understand it or are not comfortable with the accompanying risks.
- If you wish to purchase the product, you will need to make an application in the manner set out in the Singapore Prospectus.

# FULLERTON LUX FUNDS – ASIA GROWTH & INCOME EQUITIES

(the "Fund")

Product Type	Investment company	Inception Date	14 January 2011 <sup>2,3</sup>
Management Company	Lemanik Asset Management S.A.	Depositary Bank	BNP Paribas Securities Services, Luxembourg Branch
Investment Manager and Singapore Representative	Fullerton Fund Management Company Ltd.	Dealing Frequency	Every Business Day
Capital Guaranteed	No	Expense Ratio for period ended 31 March 2018 <sup>3</sup>	Class A (SGD) Acc - 1.65% Class A (USD) Acc - 1.65% Class I (EUR) Acc - 1.11% Class I (SGD) Acc - 1.13% Class I (USD) Acc - 1.11% Class I (USD) Dist - 1.11%

PRODUCT SUITABILITY		
WHO IS THE PRODUCT SUITABLE FOR?	Further Information	
<ul> <li>The Fund is only suitable for investors who:</li> </ul>	Refer to	
<ul> <li>are seeking long term growth potential offered through investment in equities; and</li> </ul>	paragraphs 3 and 5.4 on pages [12]	
o are comfortable with the risks of an equity fund which invests primarily in	and [19] of the	
equities with high dividend yields and provides exposure to Asia,	Singapore	
excluding Japan.	Prospectus for	
• The Fund <u>may not be</u> suitable for investors who are uncomfortable with the	further information	
level of risk associated with equities, index futures, cash and cash	on product	
equivalents, and investing in emerging markets.	suitability.	
KEY PRODUCT FEATURES		
WHAT ARE YOU INVESTING IN?	Refer to	
• You are investing in a fund operated by Fullerton Lux Funds ("Company").	paragraphs 1 and 3	
The Company is an umbrella-structured open-ended investment company	on pages [5] and	
organised as a société anonyme under the laws of Luxembourg and qualifies	[12] of the	
as a SICAV.	Singapore	
The Fund targets to achieve competitive risk adjusted returns on a relative	Prospectus for	
basis.	further information	
• Distributions (if any) may be declared at the Company's absolute discretion	on features of the	

<sup>&</sup>lt;sup>1</sup> The Singapore Prospectus is available from the Singapore Representative or authorised distributors. It is also available at http://www.fullertonfund.com.

<sup>&</sup>lt;sup>2</sup> This refers to the earliest launched Share Class that is offered under the Singapore Prospectus.

<sup>&</sup>lt;sup>3</sup> As of 31 March 2018, expense ratios are not available for the other Share Classes being offered for subscription by investors in Singapore.

out of income, capital gains and/or capital, and may have the effect of lowering the Fund's NAV. Distributions out of capital may amount to a partial return of your original investment and may also reduce future returns.

product.

The base currency of the Fund is the US Dollar.

#### **Investment Strategy**

The Fund invests primarily in equities with high dividend yields. The investment universe will include equities listed on exchanges in Asia, as well as equities of companies or institutions which have operations in, exposure to, or derive part of their revenue from Asia, wherever they may be listed. Indirect investments in equities may be via P-Notes (where the underlying assets would comprise equities defined above) and the Fund may also invest in futures on indices composed of or containing securities belonging to the investment universe. The Fund may hold cash and cash equivalents on an ancillary basis.

Refer to paragraph 3 on page [12] of the Singapore Prospectus for further information on the investment strategy of the product.

- The Investment Manager intends to add value through stock selection and adopt a bottom-up approach to portfolio construction.
- The Investment Manager may make indirect investments in equities via P-Notes for countries such as China, India and Vietnam.
- As an Excluded Investment Product, the Fund currently may use FDIs for efficient portfolio management and hedging purposes.

#### **Parties Involved**

#### WHO ARE YOU INVESTING WITH?

- The Management Company is Lemanik Asset Management S.A.
- The Investment Manager and Singapore Representative is Fullerton Fund Management Company Ltd.
- The Depositary Bank is BNP Paribas Securities Services, Luxembourg Branch.

Refer to paragraph 2 on page [7] of the Singapore

Prospectus for further information on their roles and responsibilities.

#### **KEY RISKS**

#### WHAT ARE THE KEY RISKS OF THIS INVESTMENT?

The value of the product and its distributions may rise or fall. You should consider the risks of investing in the Fund, which are detailed in the Singapore Prospectus. Generally, some of the risk factors that should be considered are market, credit, liquidity, product-specific and other risks. These risk factors, some of which are set out below, may cause you to lose some or all of your investment.

Refer to paragraph 5 on page [18] of the Singapore Prospectus for further information on risks of the product.

#### **Market and Credit Risks**

- You are exposed to the risk of investing in emerging and less developed markets.
  - The legal, judicial and regulatory infrastructure of such markets is still developing and there is much legal uncertainty.
- You are exposed to political, regulatory and economic risks.
  - Economic and/or political instability could lead to legal, fiscal and regulatory changes. Taxes or exchange controls can be imposed suddenly. Assets could be compulsorily re-acquired without adequate compensation. Inflation and deflation may result in a decline in the value of the Fund's portfolio.
  - Tax law and practice in certain countries is not clearly established.
     Additional taxation that is not anticipated when investments are made, valued or disposed of may be imposed.
- You are exposed to market custody and settlement risks.
  - Securities markets in some countries lack the liquidity, efficiency and regulatory controls of more developed markets. Provisions for custody and legal/beneficial interests and settlement procedures may be less developed than more mature markets. Depositary Bank and subcustodians may default. The Fund may be affected by inability to repatriate income, capital or sale proceeds.
- You are exposed to exchange rate risks.

- The Fund's investments may be denominated in different currencies and affected by exchange rate fluctuations.
- The Fund and certain Share Classes are not denominated in the Singapore Dollar and investors may be exposed to exchange rate risks.
- You are exposed to currency control risks.
  - Certain Asian currencies are not freely convertible and are subject to foreign exchange control policies and repatriation restrictions. The Fund's investments may also be affected by changes in currency and exchange control policies and regulations.
- You are exposed to risks arising from the withdrawal of UK from EU.
  - The withdrawal of UK from EU is likely to lead to ongoing political and economic uncertainty and periods of exacerbated volatility in the UK and the European and global markets. This may have an adverse effect on the economy generally and on the ability of the Fund to execute its strategy and to generate attractive returns. Currency volatility and the potential downgrading of the UK's sovereign credit rating, may also have an impact on performance.

#### Liquidity Risks

 The Fund is not listed and you can redeem only on Dealing Days via the Singapore Representative or approved distributors. There is no secondary market for the Fund.

#### **Product-Specific Risks**

- You are exposed to derivatives risks.
  - The Fund may use FDIs and these investments carry their own specific risks. Certain investments may be subject to greater volatility, counterparty risks and higher degree of risks. Further, futures transactions may be "leveraged" or "geared".
- You are exposed to China QFII risks.
  - The Fund may invest directly in QFII Eligible Securities via the QFII status of the Investment Manager. If this QFII status is lost, the Fund may have to dispose of its holdings and suffer adverse consequences.
  - The Fund may be exposed to limited investment capabilities, QFII investment restrictions, illiquidity of the Chinese domestic securities market, delay/disruption in the execution and settlement of trades, and/or uncertainties of China taxation policies.
- You are exposed to P-Notes risks.
  - Investment indirectly through P-Notes are subject to counterparty and default risks. They may also be illiquid and costly.
- You are exposed to Stock Connects risks.
  - The Fund may be investing in China "A" Shares via the Stock Connects which may entail additional clearing and settlement, regulatory, operational and counterparty risks.

#### **FEES AND CHARGES**

#### WHAT ARE THE FEES AND CHARGES OF THIS INVESTMENT?

Payable directly by you:

• You will need to pay the following fees and charges:

Share Class	Class A	Class I	Class R
Initial Charge (% of the subscription amount)	Up to 5%		
Redemption Charge (based on the NAV per Share)	Up to 2%, currer	ntly none	

You may need to pay other fees and charges to the relevant distributor.

Payable by the Fund from invested proceeds:

• The Fund will pay the following fees and charges to the Management Company, the Investment Manager and other parties:

Share Class	Class A	Class I	Class R
Management Company's Fees (payable to the Management Company)	Up to 0.04%	6 p.a.	

Refer to paragraph 4 on page [16] of the Singapore Prospectus for further information on fees and charges.

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(based on the NAV of the Fund)	
Management Fee (payable to the Investment Manager) (based on the NAV of the Share Class)	Up to Up to Up to 1.5% p.a. 1% p.a. 1% p.a.
Depositary Fee (payable to the Depositary Bank) (based on the average NAVs of the different Funds of the Company)	Up to 0.5% p.a.

Other fees and expenses may be payable by the Fund.

# **VALUATIONS AND EXITING FROM THIS INVESTMENT**

#### **HOW OFTEN ARE VALUATIONS AVAILABLE?**

The Fund is valued on each Dealing Day. The price per Share of all Share Classes is quoted on a forward-pricing basis, and is normally available on the website <a href="http://www.fullertonfund.com">http://www.fullertonfund.com</a> within two (2) Business Days of the actual transaction dates and may also be available on Bloomberg and SIX Telekurs. You may also request for the indicative price per Share from the Singapore Representative (where not available as stated above). To counter dilution and protect investors' interest, the Fund may apply a technique known as swing pricing or dilution adjustment of up to 2% of the NAV as part of its valuation policy.

Refer to paragraphs 9 and 11 on pages [25] and [28] of the Singapore Prospectus for further information on valuation and exiting from the product.

# HOW CAN YOU EXIT FROM THIS INVESTMENT AND WHAT ARE THE RISKS AND COSTS IN DOING SO?

- You can redeem your Shares on any Dealing Day by submitting a written redemption request through the Singapore Representative's approved distributors or other appointed agents.
- Redemption proceeds are normally paid in the currency of the relevant Share Class within three (3) Business Days from the Dealing Day on which the redemption request is received and processed by the Administrator.
- Your redemption price is determined as follows:
  - If you submit your redemption request by 5pm Singapore time on a Dealing Day, you will be paid a price based on the NAV per Share determined on that Dealing Day.
  - If you submit your redemption request after 5pm Singapore time on a Dealing Day your request shall be treated as having been received on the next Dealing Day.
  - Redemption requests sent to approved distributors may be subject to an earlier dealing cut-off time. Please check with the relevant distributor for details.
- The net redemption proceeds that you will receive will be the redemption price per Share multiplied by the number of Shares redeemed, less any charges. An example is as follows:

1,000.00 Shares USD 1.000 USD 1,000.00 Your redemption x NAV per Share = Gross redemption

request

proceeds

USD 1,000.00 USD 20.00 USD 980.00 Gross redemption - Redemption = Net redemption

proceeds Charge (2%) proceeds

### **CONTACT INFORMATION**

## **HOW DO YOU CONTACT US?**

If you have any queries or feedback, you may contact the Singapore

Representative at:

Telephone No : (65) 6808 4688 Email : info@fullerton.com.sg

	APPENDIX: GLOSSARY OF TERMS
Acc	Accumulation Shares, shares which accumulate their income so that the income is included in the price of the shares.
Business Day	A week day on which banks are normally open for business in Luxembourg and Singapore.
Dealing Day	A Business Day which does not fall within a period of suspension of calculation of the NAV per Share of the Fund and such other day as the directors of the Company may decide from time to time.
Dist	Distribution Shares, shares which distribute their income.
Emerging and less developed markets	Countries with emerging and less developed markets include, but are not limited to (1) countries that have an emerging stock market in a developing economy as defined by the International Finance Corporation, (2) countries that have low or middle income economies according to the World Bank, and (3) countries listed in World Bank publication as developing.
Excluded Investment Product	Means prescribed capital markets products as specified in the Schedule to the Securities and Futures (Capital Markets Products) Regulations.
EU	European Union.
FDIs	Financial derivative instruments, which may include but is not limited to options on securities, over-the-counter options, interest rate swaps, cross currency swaps, credit default swaps, futures, currency forwards, contract for difference, credit derivatives or structured notes such as credit-linked notes and equity-linked notes.
NAV	Net asset value as determined in accordance with the Singapore Prospectus.
over-the-counter	Securities traded in some context other than on a formal exchange, such as a dealer network.
P-Notes	Participatory notes, which entitle the holder to certain cash payments, calculated by reference to the underlying equity securities to which the instrument is linked.
PRC	The People's Republic of China (excluding the Hong Kong Special Administrative Region, Macau Special Administrative Region and Taiwan).
QFII	A Qualified Foreign Institutional Investor, as prescribed under the prevailing regulations in the PRC.
QFII Eligible Securities	The securities and investments permitted to be held or made by QFII under the laws and regulations governing the establishment and the operation of the QFII regime in the PRC.
Shares	Shares in the Fund.
Share Class	Class of Shares in the Fund.
SICAV	Société d'Investissement à Capital Variable, being an investment company with variable capital that is established in the Grand-Duchy of Luxembourg. The Fullerton Lux Funds qualifies as a SICAV under Part I of the Luxembourg law of 2010 Law relating to undertakings of collective investment.
Stock Connects	The Shanghai-Hong Kong Stock Connect, the Shenzhen-Hong Kong Stock Connect and any other similar programme(s) which may be introduced from time to time.
UK	United Kingdom.

USD / US Dollar	United States dollars.	